Steve Hauptmann
Region 3 EQC-Columbia

(Central Midlands)

Requirements - Customer side

- Letter from Engineer requesting ERP
- Completed checklist
- Complete Request to Operate Package
- Payment
- Timely corrections/responses

- ♦3-Strikes Rule
 - 3 ERP submittal strikes, Engineer removed from program
 - Quality control
 - Time constraints

- Strike
 - Incomplete package
 - Construction variance from permitted plans
 - Site inspection problems

Requirements - DHEC Region

- Approval to Operate issued in 5 days or less
 - Includes all possible correspondence
 - Includes site inspections, draw down test etc.

First Operational ERP project:

May 23, 2007

♦ 97 Operational ERP projects (09/23/2008)

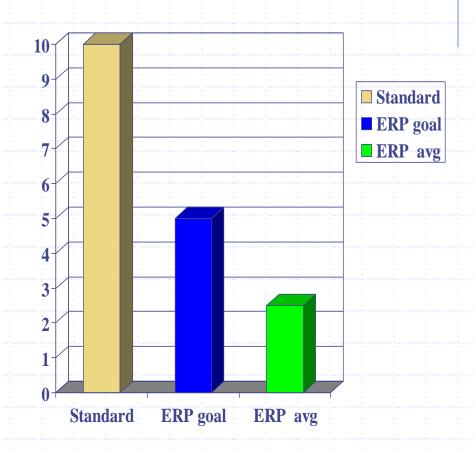
◆ERP funds collected \$82,500 (09/23/08)

◆ERP funds collected \$82,500 (as of 09/23/08)

Operational Water: \$42,000

Operational Wastewater: \$42,500

- **♦** Turnaround time
 - STD time ~ 10 day
 - ERP goal = 5 days
 - ERP AVG < 3 days



Option – Provides Customer

- Ability to save money
 - Begin sales sooner
 - Seasonal business
 - Delivery of product
 - home closing
 - perishable goods
 - Pay tap fees before rate hike

Option – Provides Customer

- Client Satisfaction
 - Resource allocation
 - Improve business relationships
 - Compensate for delays

COMMENTS/QUESTIONS?